

# SAD REGIONAL PDT / MATOC OVERVIEW

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US Army Corps of Engineers  
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## GOALS

- Establish Regional Core Team
- Prioritize SAD Needs
- Share Ideas Across District Boundaries
- Provide Consistency Across District Boundaries



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## THE TEAM

- Navigation
  - Steve Hrabovsky, Carl Dyess, Jackie Keiser, Brian Brodehl, Roger Lafond, Norm Moebs, Tom Bishop, Chris Frabotta
  
- Contracting
  - Julie Anderson, Others TBD
  
- Others Added As Needed – including Contractors



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## CURRENT INITIATIVES

- Kickoff Meeting – May 3<sup>rd</sup>
  
- MATOC Coordination
  
- Regional Project Priorities
  
- Packaging of Similar Projects



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## 30 APR 10 MEETING WITH INDUSTRY:

### Industry Concerns expressed at meeting:

- Issue Small Business dredging MATOC ahead of Hopper
- Only use Lowest Price Technically Acceptable to award task orders
- Use all contract tools - industry concern is that all SAD dredging for the next five years will be done only using these MATOCs.
- Proceed first within Jacksonville District only, rather than SAD-wide
- Use shorter duration (i.e., base year plus 1 option year)
- Hold periodic reviews/evaluations of MATOC processes
- Define measures of success



## 30 APR 10 MEETING WITH INDUSTRY:

### How we are addressing industry concerns:

- **Issue Small Business dredging MATOC ahead of Hopper** – *Hopper contract needed first in order to meet 1 Nov environmental window. Agreed to issue Small Business concurrently if “seed project” is available.*
- **Only use Lowest Price Technically Acceptable (LPTA) to award task orders** – *Our intent is to maximize use of LPTA and to meet with all contractors within the pool to discuss the acquisition strategy for any deviations.*
- **Use all contract tools, not just MATOCs** – *Our commitment is to use all contracting tools available. Each project PDT will consider all methods and make this determination.*
- **Proceed first within Jacksonville District only, rather than SAD-wide** – *We plan to begin with seed projects from Jacksonville District with others phased as the need arises. The approved acquisition plan is for a regional tool.*



## 30 APR 10 MEETING WITH INDUSTRY:

### How we are addressing industry concerns:

- Use shorter duration (i.e., base year plus 1 option year)
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#### Regional Dredging PDT:

- A regional PDT, in consultation with regional senior leadership, will provide recommendation to the Contracting Officer for exercising each option year of base plus 4 option year contracts.
- PDT to develop regional implementation plan
- Meeting with Industry within the first year to review lessons learned and recommendations for exercising each subsequent option year.
- Commitment for continued close dialogue with Industry.



## Milestone Dates

- National and SAD Dredging PDT's to meet prior to ICHDMG – 25 May 2010
- Update at National Dredging Conference – 26 May 2010
- Joint Session/Industry Day in Jacksonville – Continued dialogue sequencing sessions with any pre-proposal conferences
- Advertise Hopper MATOC beginning of 4th Qtr FY10
- Award Hopper MATOC end of 4<sup>th</sup> Qtr FY10 and NLT 30 Sep 10
- Issue NTP for first Hopper Task Order NLT 15 Oct 10
- Meeting with Industry and After Action Reviews - Within 1 Year from contract award



# QUESTIONS ?

