

Statistical Transparency & Accuracy Make for a Healthier Dredging Industry

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DATA

the collection of facts from which conclusions can be drawn

- Research
- Statistics
- Facts
- Truth
- Trends
- Conclusions
- Strategies
- Clear
- Concise
- Objective
- Informative
- Interpretive
- Helpful
- Painful

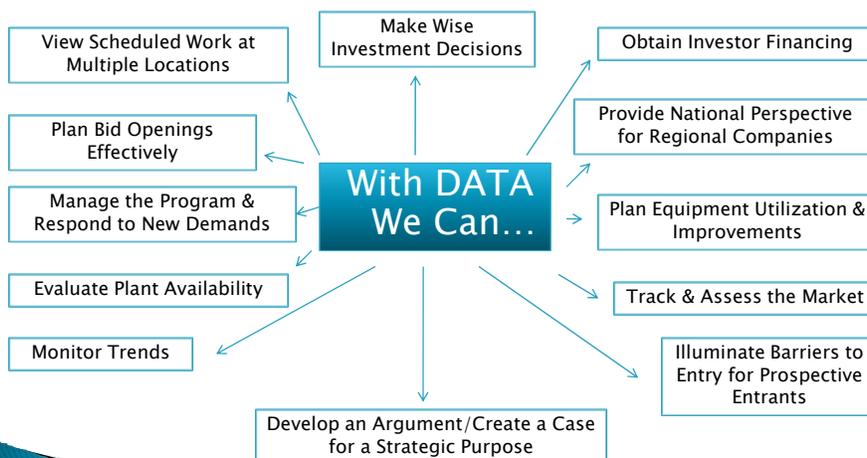
Data

Essential for Learning

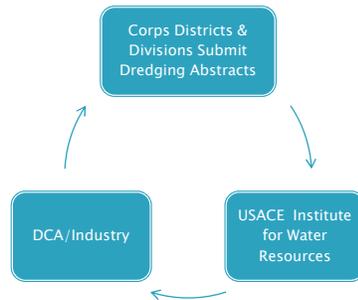


Learning hinges on Data that is Accurate, Timely and Transparent

Data Benefits the Corps & Dredging Industry in More Ways than One



THE JOINT DCA/CORPS OF ENGINEERS DATA QUALITY CONTROL MGMT CYCLE



Who is Counting on Solid Data?

Congress

The Administration

Ports

Investors

Small Business

Current Contractors

Future Contractors

DCA Annual Report

▶ Key Facts We Track

- Small business national market share requirement (less hopper & dustpan projects) of at least 20%
- Award totals for various SB set-aside programs
- Complete list of all awardees and all other bidders & their size classification
- Divisional and District Analysis
- Company market share
- Winning Bid vs. Government Estimate Comparison
- Rate of competition
- Long-term trends
- Any other relevant data that can serve a purpose

Recurring Problems with DIS Info

- ▶ Incomplete Dataset
 - Projects of all types (IFB, RFP, MATOC, Sole-Source, etc.) have gone unreported at times
- ▶ Hubzone Companies & 8(a) Companies Still Not Being Classified Properly
 - Characterized simply as “S” for “Small Business”
- ▶ Late Advertisements Hinder Industry’s Preparedness, Response & Execution
- ▶ Beach Renourishment Work Inconsistently Reported by the Districts
- ▶ Number of Bidders for RFPs and MATOCs is Incorrect and Misleading
 - A default one bid value distorts the data set and rate of competition
- ▶ No MATOC Description Anywhere
- ▶ Is Not Incorporating Data from the DCA Annual Report!!

Industry Recommendations

1. Elevate the *Gravitas* of Data within the Districts and Divisions
2. Improve the Statistical Transparency and Accuracy of the Data so Industry can satisfy their chief client’s various needs
3. Incorporate the DCA Annual Report’s Findings which come straight from the Corps
4. Eliminate Annual Data Call. Upload Dredging Abstracts to IWR Navigation Data Center